

Pricing
Proposal

Cost Proposal Request for Proposal Number 6214 Z1

Bidder Name: _____ AlertSense Inc. _____

Cost submitted for Year One, Year Two and Year Three of the initial period are firm for the entire contract period each year and cannot increase. Price escalation of no more than 3% may be allowed for each renewal period.

Any request for an increase must be submitted in writing to the State Purchasing Bureau a minimum of 30 days prior to contract renewal date, and must show cause and be accompanied by supporting documentation. Failure to supply any requested supporting documentation may be ground to reject the requested increase and cancel the contract. The State further reserves the right to reject any proposed price increase(s), cancel the contract and re-bid if determined to be in the best interest of the State. The State will be given full proportionate benefit of any decrease for the term of the contract. No price increases are to be billed to the State without prior written approval by the State Purchasing Bureau.

Cost Proposal No Telephony Messaging		Year One	Year Two	Year Three
1	Per enrolled contact per year, Software as a Service, General Service Requirements Item 1.1, except Item 1a, unlimited use 0 - 50,000 contacts	\$0.975	\$0.975	\$0.975
2	Per enrolled contact per year, Software as a Service, General Service Requirements Item 1.1, except Item 1a, unlimited use 50,001 - 75,000 contacts	\$0.850	\$0.850	\$0.850
3	Per enrolled contact per year, Software as a Service, General Service Requirements Item 1.1, except Item 1a, unlimited use 75,001 - 100,000 contacts	\$0.700	\$0.700	\$0.700
4	Per enrolled contact per year, Software as a Service, General Service Requirements Item 1.1, except Item 1a, unlimited use 100,001 - 250,000 contacts	\$0.650	\$0.650	\$0.650
5	Per enrolled contact per year, Software as a Service, General Service Requirements Item 1.1, except Item 1a, unlimited use 250,001 and up contacts	\$0.500	\$0.500	\$0.500
6	GIS mapping fees if not included in base price add on per enrolled contact per year	No Charge		

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Cost Proposal Including Telephony Messaging		Year One	Year Two	Year Three
7	Per enrolled contact per year, Software as a Service, General Service Requirements Item 1, unlimited use 0 - 50,000 contacts	\$1.275	\$1.275	\$1.275
8	Per enrolled contact per year, Software as a Service, General Service Requirements Item 1, unlimited use 50,001 - 75,000 contacts	\$1.11	\$1.11	\$1.11
9	Per enrolled contact per year, Software as a Service, General Service Requirements Item 1, unlimited use 75,001 - 100,000 contacts	\$0.92	\$0.92	\$0.92
10	Per enrolled contact per year, Software as a Service, General Service Requirements Item 1, unlimited use 100,001 - 250,000 contacts	\$0.85	\$0.85	\$0.85
11	Per enrolled contact per year, Software as a Service, General Service Requirements Item 1, unlimited use 250,001 and up contacts	\$0.65	\$0.65	\$0.65
12	GIS mapping fees if not included in base price add on per enrolled contact per year	No Charge	No Charge	No Charge

Note: Invoices are to be based on a monthly portion of the fixed annual cost per maximum enrolled contact of the billing month. For example: if the State of Nebraska has 45,000 users on the 1st of the month, 48,000 on the 22nd of the month and 47,000 at the end of the month, the bidder will bill the state for 48,000 enrolled users for that month. If the annual cost is \$1.20 and there are 48,000 enrolled users for that month, the bidder will bill the State of Nebraska for \$0.10 (monthly rate) x 48,000 (enrolled users) = \$4,800.00.

Cost Proposal IPAWS		Year One	Year Two	Year Three
13	Software includes 95 individual IPAWS licenses to be accessed by NEMA, State Patrol and 93 counties.	AlertSense has an existing contract with NEMA for this function. We have no intention of double-billing the State of Nebraska for this service for the next 19 months until that contract is expired. In response to our question on this matter, the OCIO indicated they expect to replace the NEMA contract with a contract through the OCIO at some point in the future. When that happens, AlertSense will be delighted to work with the OCIO on moving that contract from NEMA to the OCIO.		

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		The contract with NEMA is attached as Exhibit B		
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Cost Proposal Custom Programming		Year One	Year Two	Year Three
14	Custom Programming at an hourly rate	\$120	\$120	\$120

Cost Proposal Optional Products and Services		Year One	Year Two	Year Three
15		No Charge	No Charge	No Charge
16				
17				
18				

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OPTIONAL RENEWAL PERIODS

Price escalation of no more than 3% may be allowed for each renewal period.

Cost Proposal – Optional Renewal Years No Telephony Messaging		Year Four Optional Renewal 1	Year Five Optional Renewal 2	Year Six Optional Renewal 3	Year Seven Optional Renewal 4	Year Eight Optional Renewal 5
1	Per enrolled contact per year, Software as a Service, General Service Requirements Item 1.1, except Item 1a, unlimited use 0 - 50,000 contacts	\$ 1.00	\$ 1.03	\$ 1.07	\$ 1.10	\$ 1.13
2	Per enrolled contact per year, Software as a Service, General Service Requirements Item 1.1, except Item 1a, unlimited use 50,001 - 75,000 contacts	\$ 0.88	\$ 0.90	\$ 0.93	\$ 0.96	\$ 0.99
3	Per enrolled contact per year, Software as a Service, General Service Requirements Item 1.1, except Item 1a, unlimited use 75,001 - 100,000 contacts	\$ 0.72	\$ 0.74	\$ 0.76	\$ 0.79	\$ 0.81
4	Per enrolled contact per year, Software as a Service, General Service Requirements Item 1.1, except Item 1a, unlimited use 100,001 - 250,000 contacts	\$ 0.67	\$ 0.69	\$ 0.71	\$ 0.73	\$ 0.75
5	Per enrolled contact per year, Software as a Service, General Service Requirements Item 1.1, except Item 1a, unlimited use 250,001 and up contacts	\$ 0.52	\$ 0.53	\$ 0.55	\$ 0.56	\$ 0.58
6	GIS mapping fees if not included in base price add on per enrolled contact per year	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00

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Cost Proposal - Optional Renewal Years Including Telephony Messaging		Year Four Optional Renewal 1	Year Five Optional Renewal 2	Year Six Optional Renewal 3	Year Seven Optional Renewal 4	Year Eight Optional Renewal 5
7	Per enrolled contact per year, Software as a Service, General Service Requirements Item 1, unlimited use 0 - 50,000 contacts	\$ 1.31	\$ 1.35	\$ 1.39	\$ 1.44	\$ 1.48
8	Per enrolled contact per year, Software as a Service, General Service Requirements Item 1, unlimited use 50,001 - 75,000 contacts	\$ 1.14	\$ 1.18	\$ 1.21	\$ 1.25	\$ 1.29
9	Per enrolled contact per year, Software as a Service, General Service Requirements Item 1, unlimited use 75,001 - 100,000 contacts	\$ 0.94	\$ 0.97	\$ 1.00	\$ 1.03	\$ 1.06
10	Per enrolled contact per year, Software as a Service, General Service Requirements Item 1, unlimited use 100,001 - 250,000 contacts	\$ 0.88	\$ 0.90	\$ 0.93	\$ 0.96	\$ 0.99
11	Per enrolled contact per year, Software as a Service, General Service Requirements Item 1, unlimited use 250,001 and up contacts	\$ 0.67	\$ 0.69	\$ 0.71	\$ 0.74	\$ 0.76
12	GIS mapping fees if not included in base price add on per enrolled contact per year	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00

Cost Proposal – Optional Renewal Years IPAWS		Year Four Optional Renewal 1	Year Five Optional Renewal 2	Year Six Optional Renewal 3	Year Seven Optional Renewal 4	Year Eight Optional Renewal 5
13	Software includes 95 individual IPAWS licenses to be accessed by NEMA, State Patrol and 93 counties.	See item 13 on Page 2				

Cost Proposal – Optional Renewal Years Custom Programming		Year Four Optional Renewal 1	Year Five Optional Renewal 2	Year Six Optional Renewal 3	Year Seven Optional Renewal 4	Year Eight Optional Renewal 5
14	Custom Programming at an hourly rate	\$ 124	\$ 127	\$ 131	\$ 135	\$ 139

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	Cost Proposal – Optional Renewal Years Optional Products and Services	Year Four Optional Renewal 1	Year Five Optional Renewal 2	Year Six Optional Renewal 3	Year Seven Optional Renewal 4	Year Eight Optional Renewal 5
15						
16						
17						
18						